

# KEPHART TRUCKING

## VAN SUBCONTRACTOR REVENUE INFORMATION

- Subcontractors pulling 53' dry vans
  - \$1.20 per mile all miles Eastbound (Central PA to NJ/NY)
  - \$1.05 per mile all miles Westbound (Central PA to OH)
- Fuel Surcharge adjusted monthly from DOE pricing, (\$.307/mile for 9/06)
- Miles are calculated using PC miler, practical routing
- All tolls encountered in route are reimbursed 100%
- Additional Drops or Pickups \$50 each

### Eastbound Van

*Work in the eastbound operation involves pulling trailers loaded with freight from our terminal in Bigler, PA (Exit 123 on I-80) to a freight delivery location primarily in New Jersey or NYC. After making the delivery, the empty trailer is taken to a transfer station and a loaded trailer is picked up for delivery back to Bigler. This is a 5-day week operation.*

Origin	Freight Destination	Transfer Station	Round Trip Miles
Bigler, PA	North Jersey	Brooklyn	565
Bigler, PA	NYC	Brooklyn	560
Bigler, PA	South Jersey	Brooklyn	560
Bigler, PA	Long Island	Brooklyn	615
Bigler, PA	Southern New England	Brooklyn	668
Bigler, PA	North Jersey	Bronx	540
Bigler, PA	NYC	Bronx	550
Bigler, PA	South Jersey	Bronx	565
Bigler, PA	Long Island	Bronx	600
Bigler, PA	Southern New England	Bronx	635

### Westbound Van

*Work in the westbound operation involves pulling loaded trailers from our terminal in Bigler, PA (Exit 123 on I-80) to a drop yard in Girard, OH or a landfill in Waynesburg, OH. At Girard the loaded trailer is dropped and an empty is hooked and taken to a freight loading location. At Waynesburg the trailer is taken into the landfill and emptied on a platform tipper, the trailer is then taken to a clean-out location where another empty is picked up and taken to a freight loading location. All trailers loaded with freight are returned to Bigler. This is a 5-day week operation.*

Origin	Drop Location	Pick-up Location	Round Trip Miles
Bigler, PA	Girard, OH	Canton, OH	386
Bigler, PA	Girard, OH	Cleveland, OH	417
Bigler, PA	Girard, OH	Youngstown, OH	283
Bigler, PA	Girard, OH	Donora, PA	370
Bigler, PA	*Waynesburg, OH	Holmesville, OH	486
Bigler, PA	*Waynesburg, OH	Cambridge, OH	502
Bigler, PA	*Waynesburg, OH	Mt. Vernon, OH	557

\* An additional \$25 Tip fee is paid for loads tipped at the landfill in Waynesburg