



KEPHART TRUCKING

TIPPER SUBCONTRACTOR POWER ONLY REVENUE/RATE INFORMATION

ORIGIN	DESTINATION	MILES	TOLLS	PAY HOLD		
				2-WEEK *	3- WEEK *	4-WEEK *
BROOKLYN, NY	CAIRNBROOK, PA (SHADE LANDFILL)	313	\$96	\$707	\$713	\$719
BROOKLYN, NY	VINTONDALE, PA (LAUREL HIGHLANDS LANDFILL)	331	\$56	\$702	\$709	\$715
BROOKLYN, NY	TULLYTOWN, PA (GROWS LANDFILL)	80	\$85	\$326	\$329	\$331

* INCLUDES ALL TOLL COSTS

POWER ONLY SUBCONTRACTORS **ARE NOT CHARGED TRAILER RENT** OR FOR NORMAL TRAILER MAINTENANCE

BONUS - \$20 PAID ON EVERY BROOKLYN LOAD WHEN 5 LOADS (EACH OVER 270 ONE WAY MILES) ARE DELIVERED IN ONE WEEK (SUNDAY-SATURDAY) BY ONE TRACTOR.

EXAMPLES: 5 LOADS BROOKLYN TO CAIRNBROOK, \$100 BONUS PAID. 3 LOADS BROOKLYN TO CAIRNBROOK, 2 OTHER LOADS OVER 270 ONE WAY MILES DELIVERED, \$60 BONUS PAID.

NOTE: 2 BROOKLYN TO TULLYTOWN LOADS ARE EQUIVALENT TO 1 BROOKLYN LONG HAUL AND THE BONUS ON EACH WILL BE \$10 IF QUALIFIED.

FUEL SURCHARGE - PAID BY CUSTOMER AND PASSED DIRECTLY THROUGH TO SUBCONTRACTOR. SURCHARGE RATES FOR BROOKLYN HAULS ARE BASED UPON PUBLISHED DEPARTMENT OF ENERGY PRICING FOR THE CENTRAL ATLANTIC REGION ON THE LAST MONDAY OF EVERY MONTH AND ARE PAID THROUGHOUT THE FOLLOWING MONTH.

EXAMPLE: PRICE ON 5/30/06 OF \$2.987/GAL RESULTS IN A FUEL SURCHARGE OF \$175 PER LOAD FOR MONTH OF JUNE.

SAMPLE WEEK

DAY	ORIGIN - DESTINATION	BASE	FUEL SC	BONUS	GROSS	NET **
MONDAY	BROOKLYN - CAIRNBROOK	\$707	\$175	\$20	\$902	\$432
TUESDAY	BROOKLYN - CAIRNBROOK	\$707	\$175	\$20	\$902	\$432
WEDNESDAY	BROOKLYN - VINTONDALE	\$702	\$175	\$20	\$897	\$446
THURSDAY	BROOKLYN - VINTONDALE	\$702	\$175	\$20	\$897	\$446
FRIDAY	BROOKLYN - TULLYTOWN	\$326	\$88	\$10	\$424	\$243
FRIDAY	BROOKLYN - TULLYTOWN	\$326	\$88	\$10	\$424	\$243
WEEKLY TOTAL		\$3,470	\$876	\$100	\$4,446	\$2,241

** NET SHOWN IS AFTER FUEL AND TOLL COSTS ARE REMOVED. FUEL COST CALCULATED AT 5 MPG AND \$2.987/GAL